



**Ownership
Works**

Manager, Business Engagement

New York, New York

To Apply

Please submit a resume to hr@ownershipworks.org with the subject line “Last Name, First Name – Manager.” Candidates are encouraged to apply as soon as possible. Due to volume, only those candidates considered for an interview will be contacted.

About Ownership Works

Ownership Works is a fast-growing organization with a mission to increase prosperity through shared ownership at work. We partner with companies and investors to implement innovative shared ownership programs that make every employee an owner and honor the collective effort behind a company’s success.

Ownership Works was founded in 2021 to scale shared ownership as a pathway to maximizing shared wealth creation, addressing economic insecurity, and strengthening companies. Our partners manage over a trillion dollars in assets and employ over a million people. Together, we are catalyzing a new era of corporate leadership that extends the opportunity to build wealth — through ownership — to every employee in an organization.

Ownership Works is building a team of outstanding leaders and professionals to guide investors and companies through the process of sharing ownership and to evaluate the impact of these programs.

The Business Engagement Practice provides best-in-class consulting services to top management teams at companies and private equity firms on strategy and execution of shared ownership programs. This includes helping companies structure and implement optimal broad-based equity plans, develop a robust engagement and ownership culture, and increase employees’ financial education and resilience.

Ownership Works partners with some of the nation’s largest private equity, financial services, consulting, and law firms, and is also supported by premier foundations.

We are:

- Results-oriented with a culture of humility and excellence
- Pragmatic optimists who enjoy translating “big ideas” into actionable plans and results
- Strategic, curious, diverse, and accountable
- Incredibly fast moving as we build and grow the organization

About The Position

The business engagement team is a group of motivated professionals who are passionate about creating more valuable companies and advancing social impact through shared ownership programs.

Ownership Works is seeking a driven and mission-oriented management consultant to lead and manage our engagements with private and public companies as they implement shared ownership programs. The Business Engagement Manager will oversee the interface between clients and Ownership Works' staff and partners. The Manager will drive the tempo of company engagements, ensuring that partner companies are efficiently and effectively moving through the stages of structuring and implementing a shared ownership program. The successful candidate will have passion for value creation and social impact, as well as significant client-facing and project management experience.

Core Goal

Lead and project manage the day-to-day execution of client engagements, taking ownership of end products. Help establish Ownership Works as a thoughtful, catalytic, value-added advisor to companies implementing shared ownership programs.

Responsibilities

- Establish trust-based relationships with clients as the basis for meaningful service to their organizations
- Lead processes to gather and analyze information, formulate customized solutions, and develop and present results/recommendations in collaboration with client team members
- Build a robust body of practical knowledge and client-facing content across the four key verticals of shared ownership programs: (1) Structuring & Implementing Equity Plans; (2) Creating a Culture of High Engagement, Voice & Ownership; (3) Financial Inclusion & Resiliency; and (4) Data & Learning
- Work in close collaboration with Ownership Works' team of subject-matter experts and strategic partners across each vertical, including top-tier law, consulting, financial services, and accounting firms
- Contribute to the development of the practice and to achieving ambitious mission and growth targets

What this position at Ownership Works offers you

- A unique opportunity to impact the lives of thousands of hard-working individuals while gaining best-in-class management consulting leadership experience
- An exceptional opportunity to help leading private equity funds and their portfolio companies transform their businesses and maximize shared value creation and shared wealth
- A flexible work environment and exposure to leaders in finance, business, and pioneers in the employee ownership field
- A people-centered organization and talented colleagues who are passionate about our mission
- Frequent mentoring and coaching to help you achieve your career goals

Skills & Qualifications

- A commitment to and passion for Ownership Works' mission
- A bachelor's degree is required; an advanced graduate degree (e.g., MBA, MPA, etc.) is strongly preferred
- 5-7 years of job experience with 1-3 years of management consulting, banking, private equity or other business advisory experience at the Associate/Manager level
- Ability to independently lead a consulting engagement from beginning to end
- Exceptional writing and verbal communication skills
- Excellent relationship management skills
- Highly responsive and collaborative team player
- Self-starter with an entrepreneurial mindset
- Proven project management, time management and multi-tasking abilities while maintaining excellent attention to detail

Equal Opportunity Employer

Ownership Works is an Equal Opportunity Employer. Women, people of color, people with disabilities, LGBTQIA persons, and veterans are encouraged to apply.

Benefits

Competitive compensation package including excellent health, vision, and dental care benefits for you and your family. Unlimited paid time off. 401(k) retirement plan with generous employer contributions.

Location

Ownership Works is building a New York City based team. We will have an office-centric hybrid work model that prioritizes the health and safety of our staff and partners.